



VILLAGE OF HEALING DIRECTOR OF DEVELOPMENT

Village of Healing is a 501c3 community development organization with a new approach to community wellness. By focusing on healing and empowering individuals in the village, we work to eliminate social determinants of health and decrease health disparities through implementing community programming, advocacy, and collaboration. Our vision is to offer all members of the community life-empowering skills through multiple sources and mediums that will in turn heal and empower the village. We also work to ensure our constituents are equipped to lead healthy lives that thrive beyond survival.

Join the exciting phase of growth at The Village of Healing Center in 2024! Dedicated to positively impacting our community, The Village of Healing Center focuses on providing essential services and support to black families. As a critical player in our journey, the Director of Development will lead our fundraising initiatives, ensuring the financial sustainability of the organization and the success of its vital programs and services

POSITION SUMMARY:

As the Director of Development, you will spearhead the planning and implementation of a comprehensive fundraising program. This includes major gifts, corporate and foundation giving, planned giving, and unforgettable special events. Collaborate closely with our CEO/Medical Director and Director of PR and Marketing to craft innovative fundraising strategies and goals that resonate with our mission.

KEY RESPONSIBILITIES:

- Develop and implement a robust fundraising plan to meet our annual goals.
- Oversee all fundraising activities, fostering relationships with major gift prospects, corporate, and foundation donors.
- Curate and execute engaging special events that captivate donors and drive funds for our organization.
- Collaborate with the marketing team to craft compelling donor communications and marketing materials.
- Work in tandem with the CEO/Medical Director and Board of Directors to fine-tune fundraising strategies and goals.
- Monitor and analyze fundraising data, adapting strategies for optimal performance.

Village of Healing is an "at will" company, where both the Employer and Employee reserve the right to terminate the employment relationship at any time and for any reason. Prospective employees will receive consideration without discrimination because of race, creed, color, sex, age, national origin, handicap, marital status, pregnancy, sexual orientation, veteran status or other classifications protected by state or federal law. Equal access to programs, services and employment is available to all persons. Those applicants requiring a reasonable accommodation to the application and/or interview process shall notify a representative of the Human Resources Department or Executive Leadership Staff of VOH.

QUALIFICATIONS:

- Bachelor's degree in nonprofit management, business administration, or a related field.
- Minimum of 5 years of nonprofit fundraising experience, showcasing success in major gifts, corporate and foundation giving, and special events.
- Exceptional written and verbal communication skills, including the ability to craft compelling donor communications and marketing materials.
- Documented year-over-year track record of soliciting and closing major gifts and achieving annual goals.
- Strong leadership and management skills
- Proven ability to collaborate effectively with colleagues, Board members, and volunteers.
- Familiarity with fundraising software and donor databases: Bloomerang and Kindful
- Deep commitment to the mission and values of our organization.

Location: Remote (Cleveland, OH) - Required travel to the office and offsite meetings as needed

Full time- 40 hours/ salaried

This full-time position comes with a competitive salary and benefits package. If you're a motivated fundraising professional with a passion for community impact, we encourage you to apply. Make a difference with Village of Healing - where your efforts directly contribute to the well-being of black women and their families. Join us in this fulfilling journey!

Salary range: \$75,000-\$86,500